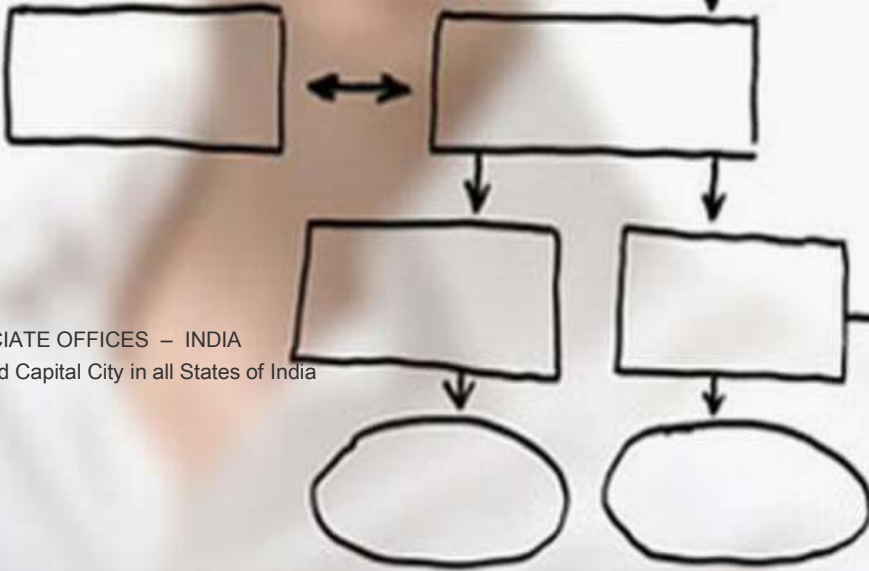


# Projects



**BRUS CHAMBERS**  
ADVOCATES & SOLICITORS  
SPECIALISED PRACTICE

INDIA ■



ASSOCIATE OFFICES – INDIA  
Port and Capital City in all States of India

- Infrastructure & Construction
- Oil, Gas & Natural Resources
- Energy & Mining
- Shipping & Port Developments
- Entertainment & Media
- Other Minor or Mega Projects
- Project Finance

## PROFILE & BILLING RATES

### Projects

Until March 31, 2020  
Strictly for Private Circulation

# truly specialised...

Brus Chambers is an independent specialised law firm structured around project practice areas namely infrastructure and construction; oil, gas and natural resources; shipping and port development; energy and mining; entertainment and finance; project finance; and other projects be it minor, mid-sized or mega size projects including bridges, tunnels, highways, railways, airports, seaports, power plants, dams, waste water projects, oil and natural gas extraction projects, public buildings, information technology systems, aerospace projects or project of any size of any nature.

Brus Chamber is a specialised law firm where the lead partner heading the practice is a specialist in that area. The team members that are assembled for the given file too have specialised knowledge.

We too strongly believe that genuine industry legal specialists are rare, but they can save time and money for clients.

Within projects, we specialise in

- i. Infrastructure and Construction
- ii. Oil, Gas and Natural Resources
- iii. Energy and Mining
- iv. Project Finance
- v. Entertainment and Finance
- vi. Real Estate
- vii. Other Projects

We represents the sponsors, developers, or promoters of projects as well as commercial and development banks, investors, vendors, landowners, contractors (engineering, procurement, and construction (EPC) and operation and maintenance (O&M)), operators, and equipment suppliers and all interested parties. Our lawyers advise on all phases of the project – from the initial concept, government and regulatory issues, structuring, risk management, and development through to bidding, financing, engineering and construction, and beyond including drafting of documents and contracts.

In handling complex project development and finance transactions, we draw upon the knowledge and skills of our lawyers in related practice areas and technical experts where required.

Projects form an integral part of the economy and development of most countries and India is no exception. The number of projects has increased substantially in India over the last decade and India in particular has witnessed a phenomenal boom. As a consequence of this, focus on projects in India is more intense than ever. Against this background, with our dedicated projects team, we cater to the needs of our clients from corporate set up to procurement, contract negotiation, dispute resolution, arbitration and litigation advocacy and settlement negotiations.



## OIL, GAS & NATURAL RESOURCES

We advise on legal aspects of the entire process, from exploration to production to distribution and on all aspects of oil and gas projects and petroleum law involving advice on field development through construction to final production including the construction of the pipelines and platforms, throughput, loading, lifting, royalty in kind payments, operating and sales contracts for crude oil and gas, offtake agreements, drilling contracts, equipment leasing agreements and production sharing agreements.

We also prepare and advise on refining agreements, distribution and binding agreements, amending and licensing agreements and a range of downstream arrangements and agreements relating to petrochemical industries. Advice on all onshore and offshore licensing, exploration and production; oil trading and gas contracts; finance and corporate; refining and retailing; oil and gas litigation; environmental aspects of the oil business; service industry.

Brus Chambers is the only Indian law firm that has specialists in the Oil, Gas and Natural Resources.

Brus Chambers has been advising several overseas clients on mining and power projects in India including private power projects



Brus Chambers does extensive work in drafting and vetting of Oil, Gas & Natural Resources contracts, Construction contracts, Consortium and Joint Venture contracts between Indian and foreign companies.

## INFRASTRUCTURE & CONSTRUCTION

Brus Chamber's practice attracted glowing praise. The firm is known for both its advisory as well as contentious work. The firm represents construction companies and contractors concerning agreements for pre-bid and post-bid of tenders. Advice on construction documents such as consortium, joint venture, collaboration, associate agreements for pre-bid and post-bid of tender and other sub-contract documents and Engineering Procurement Contract, Construction Contract, On shore and Off shore Advance Engineering documents and all allied documents. Formation of joint venture (infrastructure) company for project/s or the venture and the allied documents for bridges, roads, dams, tunnels, pipelines, mining, marine, power etc.

**‘..has really started to make waves in recent years’**

**‘..solid infrastructure practice’**

**‘top-notch projects law firm’ (The Asia Pacific Legal 500**

**‘..is a dominant force within Indian admiralty, maritime and shipping market’**

**‘..has distinguished strengths in projects’**

**‘..the firm has a dedicated shipping practice that covers disputes, transactional matters and finance’**

**‘..is widely respected for its wet and dry shipping expertise’**

**‘..Shrikant Hathi heads the ‘stand-out team’.**

**Shrikant Hathi is consistently ranked as ‘Leading Individual’ by Legal500 since 2004 for shipping work in India**



Our approach to resolving issues faced by clients is practical, direct, speedy and effective. Our team is entirely dedicated to resolving construction industry issues and it combines the experience of our well established Commercial Property and Litigation practice and the drive and innovation that has helped make us a leading player in the Indian legal profession.

Whether you are a large construction company looking for advice on the wide range of issues affecting either your business or your contracts, or a small contractor waiting for that elusive payment, our Infrastructure and Construction team can help.

The Government fully opened up the construction development sector for foreign investors. FDI up to 100 per cent is allowed under automatic route in townships, housing, built-up infrastructure and construction-development projects. Construction development projects would also include housing, commercial premises, hotels, resorts, hospitals, educational institutions, recreational facilities, city and regional level infrastructure. The government approved 100 per cent FDI in construction in order to catalyse investment in a vital infrastructural sector.

Our project practice includes projects related litigation and arbitration.

## **SHIPPING & PORT DEVELOPMENT**

Projects/ Ship Finance, transactional work and port development are the main areas where the firm takes leads. The firm is strongly rated and is ranked as the Top Tier law firm for shipping work in India by Legal500, Lloyds etc, also Legal500 have ranked Dr. Shrikant Hathi as the leading Individual for shipping work in India since 2004.

Our shipping transactional work includes the entire gamut of non-contentious dry shipping:

- Bareboat and time charters
- Transportation agreements
- Shipbuilding agreements
- Requests for proposals for shipping
- Loan agreements
- Preferred ship mortgages
- Sale and Purchase agreements
- Operation and maintenance agreements
- Equity contribution agreements
- Joint venture agreements
- Drilling contracts
- Joint operating agreements
- Production sharing agreements
- All shipping related documents.

**Brus Chambers shipping team eats sleeps and breathes shipping law, advising international and domestic clients on entire gamut of admiralty, shipping and maritime.**

**Shrikant Hathi is listed in the elite “Leading Lawyers” list as “Leading Individual”, by Legal 500 since 2004, he is also is considered as “best of the best” for shipping work by Shippinglawyers.NET, heads the shipping team.**

**Brus Chambers is a dominant firm in the Indian admiralty and shipping market and has a global reputation in this sector. Independent credential bodies such as Legal500; Informa Group (Lloyds); Euromoney Expert Guides has recommended Brus Chambers for shipping matters.**

**Brus Chambers is also known globally for its projects related work including but not limited to infrastructure, construction, oil, gas, mining, energy, real estate, property, shipping, dams, highways, pipelines, waterways, bridges.**



Our practice includes port privatisations, development, restructurings, maritime and ports, mergers and acquisitions including the sale and purchase of shipping and ferry lines, docks and yards, ship and rig builders, and logistics companies.

Brus Chambers covers entire gamut of shipping including port, advising on major port and shipping deals in India and is also advising on international shipping and port projects. Our project port infrastructure and shipping lawyers facilitate the development, construction, and financing of numerous port and infrastructure projects, among others. We have successfully represented all of the leading to small players in this sector in high-profile to small-projects projects in a broad range of industries and geographic locations.

The rise of emerging markets and pace of globalisation means that ports are investing large sums to expand facilities to cope with increasing demand for imports and exports. This is at the same time as dealing with issues that have buffeted the wider shipping sector such as rising charter and fuel costs.

Brus Chambers has an impressive track record advising on port and infrastructure projects and transactions in the ports sector spanning a range of legal disciplines including acting on a number of mergers and acquisitions and financing transactions. We advise leading sponsors, banks and governments and port operators and regularly top the league tables for the number and value of deals completed in the ports sector.

Our experience of working in this sector allows us to provide our clients with rich and intelligent advice that demonstrates our understanding of all corporate, finance, construction, operational, permitting, zoning, environmental and regulatory issues which are likely to arise during a variety of transactions involving ports.

Brus Chambers' port and infrastructure team has experience in structuring, development, and financing of concession-based projects, PPPs, and privatizations of infrastructure projects. Our lawyers advise clients on projects in both developed and emerging markets and across a diverse range of industries and sectors.

Brus Chamber's practice attracted glowing praise. The firm is known for both its contentious work as well as advisory work.

## **ENERGY & MINING**

Our telecommunication services includes projects in the mobile telephony, cable TV, and satellite sectors advising on the establishment of joint ventures; the financing (including lease financing) and acquisition of telecommunication assets; vendor financing arrangements; and the acquisition, launch, and operation (including telemetry, tracking, and control) of satellites.

The firm is considered to be a leader in project related work has excellent reputation in the international market as solicitors and advisors for projects. Legal500 commented that 'Brus Chambers has a keen focus on projects work within the oil, gas, power and construction sectors, inclusive of the project finance, JV agreements and disputes sides to transactions.



The firms' corporate commercial team represents several domestic and international media and entertainment companies and individual film and television stars, producers, distributors, associations etc.



The firm acts for suppliers and users of IT equipment and services and advise on a broad range of issues related to IT and telecommunications industries, including Software licenses and other standard terms of trade; System integration agreements; Agreements relating to facilities management and outsourcing; Agency and other channels of distribution advising several service providers including issues on internet telephony, cable service provider, fixed service provider.

## OTHER PROJECTS

[Minor, Mid-sized or Mega size Projects]

Mega-projects including bridges, tunnels, highways, railways, airports, seaports, power plants, dams, wastewater projects, oil and natural gas extraction projects, public buildings, information technology systems, aerospace projects or project of any size of any nature is advised by us.

## ENTERTAINMENT & MEDIA

Brus Chambers projects practice includes media and entertainment law, representing some of the most highly acclaimed musicians, actors, directors, producers, television personalities production companies, studios, artists, lyricists, financiers, banks, financial institutions, and the entrepreneurs and companies that work with them.

The Entertainment Law or Media Law, is a set of relevant laws, rules, policies, and regulations applicable to the industry professionals, agencies, companies, institutions, and organizations. It applies to the entertainment, media of all types including Film Industry, Television, Music, Advertisement, Internet, Publishing, and other industries in connection with these.

The ambit of entertainment Law is quite extensive, and encompasses the fields of Intellectual Property Law; Corporate Law; Project Finance; Labour and Employment Law; Bankruptcy Law; Immigration Law; Taxation Law; Insurance Law; Securities Law; Civil and Criminal Laws; Business and Commercial Law; and Real Estate Law. However, in real practice. Our work includes transactional, litigation and arbitration. Entertainment law governs many facets of the entertainment industry, such as broadcast rights, sports safety issues, sports and recording contracts, as well as certain matters involving copyright and intellectual property law. There are many areas of law which relate to entertainment law, including telecommunications law, sports law, speech law, and virtually all facets of intellectual property law.

The personal service agreement is a primary legal instrument in the entertainment industry. This agreement is negotiated between an artist and a company that manufactures, promotes, and distributes the artist's goods or services. The agreement often binds the artist to produce for one company for a certain period of time. Personal service agreements are often governed by statutes, and are often the subject of litigation because they restrict the rights of artists to perform or create for any entity except the company with whom they have contracted.

## PROJECT FINANCE

Brus Chambers is one of the leading Indian law firm for project finance transactions. Our Project Finance practice offers market-leading experience advising on legal matters related to project structuring and development, financing, government regulation, construction and other contract issues across every sector, including Power generation and transmission; Oil and gas; Infrastructure (including roads, airports, bridges, railways and ports); Mining and metals; Water and wastewater treatment.

We represent clients including sponsors, commercial banks and governmental lenders, as well as multilateral and bilateral agencies, on every type of transaction from complex international co-financings to capital markets-based project financings to Islamic financings. Our lawyers have unrivaled insight into local business customs, labor practices, enabling us to provide local depth knowledge and experience.

With extensive experience bringing a wide range of projects to completion, we provide more than just legal counsel; we provide business and strategic advice, and we can structure, negotiate and document the full array of project and financing agreements to suit each client's specific needs. Our team can help identify market, revenue, production, political and other risks, propose methods to mitigate those risks and advise on ways to minimize or reduce liabilities.

Brus Chambers Project Finance practice is one of the best in the country. Our lawyers are industry-focused experience, operating at the forefront of market trends and advising on projects in numerous industry sectors, including airports; education; energy and power; healthcare; mining; oil and gas; petrochemicals; ports; process plants; roads; social infrastructure; technology; transportation (including air and surface transportation); waste and energy from waste.

**Brus Chambers is one of the leading Indian law firms for project finance transactions and our practice is considered as one of the best in the country.**



**it's  
not who  
you know.**

**its  
who you  
need to know.**

Recently, the firm has been advising on several oil & gas and related projects in India, Middle East and Africa region and has been retained by several overseas and domestic companies. The firm is in the list of IndiaCore Who's who in Power Industry

Legal500 commented that 'The firm is a good choice for oil and gas related projects in both India and the Middle East. The firm also has experience of power projects.'

Legal500 commented that 'Brus Chambers stands out for its (predominantly oil) projects-related work in the Middle East, notably in the UAE, Qatar, and even Iraq. It also has experience of work related to projects in the subcontinent'

Legal500 commented that 'Brus Chambers has a keen focus on projects work within the oil, gas, power and construction sector, inclusive of the project finance, JV agreements and disputes sides to transactions'

Legal500 commented that 'Brus Chambers range of projects work takes in the oil-and-gas, infrastructure and electricity sectors.'



We strive to partner with our clients to develop their most significant infrastructure projects. In addition to having the commitment and loyalty of a dedicated team, clients have full access to Brus Chambers broader capabilities in our corporate, mergers and acquisitions, real estate, government affairs, regulatory, environmental, and international trade practices.

India is in the process of modernising its infrastructure. For speedy development, it is incumbent that a country have adequate power and efficient transport systems. The Indian Government has realised this and has made infrastructure development a high priority sector.

**Power:** Foreign investors are allowed up to 100% equity in companies involved in power generation, distribution and transmission. In spite of the liberalising the power sector in 1991, generation capacity has not increased. The Government is trying to address this issue and is taking steps to reduce the red tape and bureaucracy in this sector.

**Regulatory Matters:** Our services include assistance in procuring and completing the tender forms, complying with all the requirements therein and liaising with the Government authorities. We also assist in the review and drafting of Power Purchase Agreements.

**Project Finance Documentation:** Brus Chambers has a team of experts to assist overseas corporations in structuring their project. We act for many leading financial institutions and regularly draft and review loan agreements, escrow agreements, guarantees, mortgage and hypothecation deeds, and other similar documents.

**EPC Contracts:** Brus Chambers has experience in drafting turnkey contracts. On account of the application of works contract tax to such contracts, it is advisable to break such contracts into three or four separate agreements, namely, supply agreement, erection agreement and engineering agreement. We have advised clients on these issues and have drafted the necessary agreements.

**O&M Contracts:** Brus Chambers has experience in drafting O&M contracts.

**Roads and Ports:** Various State Governments have opened up for development minor ports and motorways on the "Build, Own, Operate and Transfer" basis. We have advised clients on this and other similar schemes.

**Concession Agreements:** Brus Chambers has assisted clients in negotiating concession agreements. Land acquisition is the biggest hurdle to the successful negotiation of these agreements. Many times, the Government announces tenders for projects without having acquired the land required for the project. Therefore, developers have to be careful in this regard and must conduct their own due diligence, both financial and legal.



Oil and Gas: The New Exploration Licensing Policy ("NELP"), The Indian Government has recently announced the NELP whereby crude oil exploration has been opened up for foreign participation. As a result, activity in this area is on the increase. Brus Chambers has advised clients on this policy and the legal framework in this area.

Exploration Contracts: Brus Chambers has reviewed oil exploration contracts and has advised on Indian contract law relevant to such contracts. We have also assisted in land title searches in this regard.

Aviation: The Indian Government is in the process of divesting its stake in state owned airlines. In addition, foreign investors have been invited to construct airports in various Indian cities on BOOT basis. A clear policy for setting up private airlines with foreign equity ownership is being formulated. Brus Chambers has advised various companies on the Government policy in this area, including Honeywell.

# billing rates...

## **BILLING RATES**

Lead Partner: Euro 99 per hour  
+ Disbursements on actual

Should there be a requirement of more than one lawyer or a solicitor to work in the given file, his or her hourly rates shall be Euro 81 per man hour but we shall notify you before hand.

## **DEDICATED PARTNER**

Each client has a dedicated partner (the lead partner) who will lead, co-ordinate and will be directly responsible to meet the client requirements effectively.

## **OUR CONTRIBUTION FOR GOOD CAUSE**

The firm contributes 0.50 percent from the net profit of the firm towards charity of the Child Relief and 0.50 percent from the net profit of the firm to religious charitable institution Tirupati-Tirumalai Devasthanam-TTD.

**Shrikant Hathi**



## **PRACTISING PARTNERS**

### **01. Dr. Shrikant Pareshnath Hathi**

Partner Mumbai Office

Advocate & Solicitor

BCom., LL.B., LL.M., Solicitor (India & United Kingdom), PhD.

Advocate Bombay High Court

Advocate Supreme Court of India

Advocate on Record Supreme Court of India

Solicitor England and Wales (Non-Practicing)

Successfully completed solicitors examination through Oxford Institute of Legal Practice (OXILP) (Oxford University and Oxford Brookes University) and is enrolled with the Solicitors Regulation Authority (SRA), United Kingdom as a solicitor. Since he is practicing law in India, he is a non-practicing solicitor in United Kingdom.

Successfully completed 'Justice', a course of study offered by Harvard University under the guidance of Prof. Michael J. Sandel, Professor of Government at Harvard University, where he teaches political philosophy.

Successfully completed 'Age of Globalization', a course of study offered by University of Texas at Austin under the guidance of Dr. John Hoberman, he is a Professor of Germanic languages within the Department of Germanic Studies at the University of Texas at Austin, he has taught courses on sport and politics at Harvard University and at the University of Chicago.

Successfully completed 'Energy Subsidy Reform' a course conducted by International Monetary Fund under the guidance of Dr. Nooman Rebei (Economist at IMF's Institute for Capacity Development); Dr Samah Mazraani (Economist at IMF); Dr. Kangni Roland Kpodar (Economist in the IMF); Dr. Luc Moers (Economist at IMF) and Dr. Masahiro Nozaki (Economist at IMF).

Practising law since 1992

Expertise – Projects

- + Oil, Gas & Natural Resources
- + Shipping & Port Developments
- + Infrastructure & Construction
- + Energy & Mining

Project work: Pan India

LANGUAGES

English; Hindi; Marathi; Bengali; French

**Uttam Hathi**



**02. Mr. Uttamkumar Pareshnath Hathi,**  
Partner Mumbai Office  
Advocate  
B.Sc., PGDMMT., LL.M

Practising law since 1992

Expertise – Projects  
+ Project Finance  
+ Infrastructure & Construction

Project work: Pan India

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Advocates & Solicitors  
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Mobile: +91-9757282670,  
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LANGUAGES  
English; Hindi; Marathi; Bengali

**Binita Hathi**



**03. Ms. Binita Shrikant Hathi,** [B.Com., LL.M.,  
Solicitor]  
PARTNER

Practising law since: 1995

Expertise – Projects  
+ Shipping & Port Development  
+ Infrastructure & Construction

Project work: Pan India

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LANGUAGES  
English; Hindi; Marathi; Bengali

**Subrat Kulshrestha**



**04. Mr. Subrat Kulshrestha**

[Master Mariner., LL.B]

Practising law since: 2007

Expertise – Projects  
+ Shipping & Port Development  
+ Infrastructure & Construction

Project work: New Delhi

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Mobile: +91-9958264420,  
Email: subrat@bruschambers.com

**LANGUAGES**

English, Hindi, Bengali

**05. Dr. Kailash Chand**

[M.Com., LL.B., PhD]

Expertise – Projects  
+ Other Projects

Project work: New Delhi

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Email: newdelhi@bruschambers.com

**LANGUAGES**

English; Hindi, Bengali

**Pritish Das**



**06. Mr. Pritish Das**

[B.Com., LL.B]

Practising law since: 2017

Expertise – Projects  
+ Shipping & Port Development  
+ Infrastructure & Construction  
+ Oil, Gas & Energy

Project work: Pan India

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Email: pritish@bruschambers.com

**LANGUAGES**

English; Hindi; Marathi; Bengali

**Vinay Jain**



**07. Mr. Vinay Jain**

[LL.B., Solicitor]

Practising law since: 2009

Expertise – Projects  
+ Energy & Mining  
+ Infrastructure & Construction

Project work: Chattisgarh, India

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Ph.: +91-22-22659969,  
Email: [contact@bruschambers.com](mailto:contact@bruschambers.com)

LANGUAGES  
English; Hindi;

**Poonam Das**



**08. Ms. Poonam Das**

Expertise – Projects  
+ Shipping / Port Development  
+ Infrastructure & Construction  
+ Energy & Mining

Project work: Pan India

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Advocates & Solicitors  
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LANGUAGES  
English, Hindi, Bengali, Garhwali

Knowing the right professional with specialised knowledge for the right kind of work is who you need to know, would be a valuable business connection.

it's  
not who  
you know.

it's  
who you  
need to know.

## MUMBAI MAIN OFFICE

Brus Chambers main office is located at Mumbai in India specialising admiralty, shipping and maritime, corporate, commercial/ m&a and contracts, projects, infrastructure, construction, oil, gas, energy, arbitration and commercial litigation, real estate and property, insurance and protection and indemnity clubs, banking and finance, intellectual property with associate offices in Port and Capital City in all States of India.

## NEW DELHI PRACTICE

Brus Chambers has a litigation arm at New Delhi and National Capital Region in India (NCR) [Gurgaon, Sonapat, Panipat, Faridabad, Rohtak at Haryana, Meerut, Baghpat, Bulandshahr, Gaziabad, Noida, Greater Noida at Uttar Pradesh and Alwar at Rajasthan] practice also includes arbitration, intellectual property, banking and finance, real estate and property, liasioning for approvals and permissions and coordinating with ministries.

## ASSOCIATE OFFICES

Brus Chambers associate offices in Port and Capital City in all States of India are the litigation, liasioning and coordinating arms in India at

| Ahmedabad | Allahabad | Bangalore | Bhavnagar |  
| Bhopal | Bhubaneshwar | Calicut | Chandigarh |  
Chennai | Cuddalore | Ennore | Gauhati | Goa |  
Gopalpur |  
| Hyderabad | Imphal | Jodhpur | Kakinada | Kandla |  
| Karwar | Kochi | Kolkata | Magdalla | Mandavi |  
Mundra | Nagapattinam | Navlakhi | Okha |  
Paradip | Patna | Pipavav | Porbandar | Raipur  
| Ranchi | Ratnagiri | Redi | Salaya | Shimla | Sikka |  
Srinagar | Tellicherry | Trivandrum |  
Tuticorin | Veraval | Visakhapatnam |

## OUR CONTRIBUTION FOR GOOD CAUSE

The firm contributes 0.50 percent from the net profit of the firm towards charity of the Child Relief and 0.50 percent from the net profit of the firm to religious charitable institution Tirupati-Tirumalai Devasthanam-TTD

The firm contributes towards charity of Child Relief and also to religious charitable institution Tirupati-Tirumalai Devasthanam-TTD.



## DEDICATED PARTNER

Each client has a dedicated partner (the lead partner) who will lead, co-ordinate and will be directly responsible to meet the client requirements effectively.

## CONTACTING Brus Chambers

### MUMBAI (RESEARCH & MAIN) OFFICE:

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### ADMINISTRATION OFFICE:

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Sector-G, Mayur Vihar 3, Delhi – 110096, India.  
Tel: +91-11-22614161  
Email: [newdelhi@bruschambers.com](mailto:newdelhi@bruschambers.com)

**ASSOCIATE OFFICES – INDIA** Port and Capital City of all States in India



if you are an existing client you may contact the key contact or the lead partner attending to the file alternatively you may also discuss with the undersigned:

Dr. Shrikant Pareshnath Hathi, Managing Partner  
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Advocates & Solicitors  
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