



**BRUS
CHAMBERS**
ADVOCATES & SOLICITORS

INDIA ■

ASSOCIATE OFFICES – INDIA
Port and Capital City in all States of India

SPECIALISED LAW FIRM | BEST KNOWLEDGE

BILLING RATES

Until March 31, 2021
Strictly for Private Circulation

SUPER - SPECIALISED LAW FIRM BEST KNOWLEDGE

‘Genuine industry legal specialists are rare, but they can save time and money for clients.’

- Dr. Shrikant Pareshnath Hathi, Managing Partner, Brus Chambers

Brus Chambers professional fees are mainly computed on hourly basis, blended hourly rates, some are customised on case to case basis or on fixed fee, retainer etc depending on client requirement or on the matter. All disbursements and tax where applicable are computed on actual unless the same is a package offer.

Our fees and expenses are computed in USD, EURO or INR only depending on the requirements of client.

CATEGORY
Senior Partner
Partner
Senior Associate
Associate
Para-Legal

ADD:

Disbursements computed on actual

Third party costs or disbursements wherever applicable would include travel and transport; photocopying; phones and faxes; experts and counsels; court and other departmental expenses; airfare, hotels and meals, video-conferencing; correspondent fees and expenses; court or institutional fees, stamping and registration; government, quasi-government or other fees; other actual expenses.

Billing Methods

Client has an option to select any one of the billing method before commencement of work.

Hourly Billing Rates

(Our Billing Code- 01HBR)

Hourly rates are defined by qualifications, experience of the partner or lawyer working in the file this also depends on complexity, urgency, budget and requirements in the matter. While computing the hourly rate of each partner or lawyer we have also considered the competitive market, efficiency of each lawyer and the discount that could be made available to make the hourly rate reasonable.

Generally, the firm's time is billed at hourly rates which vary consistent with the experience of the various lawyers and staff who work on the case. The practice is also to employ non-lawyers within the firm (e.g. paralegals) wherever possible to assist the lawyers in the matter. Unless other arrangements are made in advance, the client is invoiced on a regular basis for the time spent by the firm on a client's matter and for costs and expenses incurred on behalf of the client.

Hourly rate are often used where the scope or type of service to be provided is not routine or evolve over time or will be determined by factors outside the control of the client (e.g., an opposing litigant, a corporate acquisition or a similar type of custom engagement). When entering into an hourly fee arrangement, the client is encouraged to seek estimates for the work. Litigation budgets often form a part of the communication process. While the ongoing detailed reporting sometimes itself increases the level work, with email deliveries, short and informal updates become a more effective tool to solidify and bolster the attorney client relationship.

It is the firms practice to notify client at the time the firm is engaged as to the number of lawyers including non-lawyers (paralegal) that will work in the file and should there be a requirement to increase the number of lawyers or non-lawyers the lead partner simply informs the client and if there is no such notification from the beginning then it is assumed that only the lead partner along with a paralegal will work in the given file.

Billing Methods

- ~Hourly Billing Rates
- ~Blended Hourly Rates
- ~Fixed fee for various stages of work
- ~Annual Retainer with Discounted blended hourly rates
- ~Discounted Billing rates



All Disbursements incurred are computed on actual. Third party costs would include the following (where applicable): travel and transport; photocopying; phones and faxes; experts and counsels; airfare, hotels and meals, video-conferencing; correspondent fees and expenses; court or institutional fees' stamping and registration; government, quasi-government or other fees; court and other departmental; other actual expenses.

Each client has a dedicated partner (the lead partner) who will lead, co-ordinate and will be directly responsible to meet the client requirements effectively.

Our Billing rates are subject to a minimum fee of USD 350 + Disbursements on actuals.

Timesheet is maintained concerning usage of hours/ man-hour computation, the total usage of time is reflected in our Bill of Cost when forwarded.



Blended Hourly Rates

(Our Billing Code- 02BHR)

Blended hourly rates are usually based on the average rate of two or more lawyers (non-lawyer including paralegals rates are not blended with lawyers rates) who will work on a file. All time is billed at this blended hourly rate, regardless of which lawyer is doing the work. In our blended billing rates each client has a dedicated partner (the lead partner) who will lead, co-ordinate and will be directly responsible to meet the client requirements effectively. This blended hourly rate for the given file is agreed with client at the time of the firm is being engaged.

It is the firms practice to notify client at the time the firm is engaged as to the number of lawyers including non-lawyers (paralegal) that will work in the file and should there be a requirement to increase the number of lawyers or non-lawyers the lead partner simply informs the client.

Many clients are opting for this method as this method for small-size to mid-size to large-size work is economical and easy to compute and understand.

it's not who you know.

it's who you need to know.



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Each client has a dedicated partner (the lead partner) who will lead, co-ordinate and will be directly responsible to meet the client requirements effectively.

Our Billing rates are subject to a minimum fee of USD 350 + Disbursements on actuals.

Timesheet is maintained concerning usage of blended billing hours, the total usage of time is reflected in our Bill of Cost when forwarded.



Fixed/ Lump sum fees for various stages of work

(Our Billing Code- 03FVS)

Fixed fees are fees that client agrees to pay a decided definite amount for a particular work unto certain stage as assigned to law firm, By defining the set fee client is aware of the cost upfront, this method helps client to budget their legal expenses. We estimate the fees and expenses unto certain stage and set the professional fee unto that stage and once that stage is about to be completed we estimate the next stage. All third party expenses are on actual but is estimated for convenience of client and added to the fixed fee, if it is apprehended that the third party expenses is likely to escalate or de-escalate then client are informed accordingly.

Few examples of matters under fixed fee arrangements are shipping; corporate; commercial; arbitration; litigation; contracts; intellectual property; legal notices, virtually all kind of matters can be under this head

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Indian law firm with an International Perspective



Retainer fees merged with discounted blended hourly rates

(Our Billing Code- 04ARD)

The firm is retained by client for six months, the retainer fees is a set fee payable by client for being retained, our firm retainer fee is set and during this period discounted blended hourly rates becomes applicable, the discounted blended hourly rates is also set and this rate will apply unto 100 man hour whether used or unused by client, and on completion of 100 man hour thereafter our standard blended hourly rates will apply.

It is the firms practice to notify client at the time the firm is engaged as to the number of lawyers including non-lawyers (paralegal) that will work in the file and should there be a requirement to increase the number of lawyers or non-lawyers the lead partner simply informs the client. Also the retainer fee; discounted blended hourly rate and the standard blended hourly rate is decided before hand.

All Disbursements incurred are computed on actual. Third party costs would include the following (where applicable): travel and transport; photocopying; phones and faxes; experts and counsels; airfare, hotels and meals, video-conferencing; correspondent fees and expenses; court or institutional fees' stamping and registration; government, quasi-government or other fees; other actual expenses.

Timesheet is maintained concerning usage of blended billing hours, the total usage of time is reflected in our Bill of Cost when forwarded.



Discounted Billing rates

(Our Billing Code- 05DBR)

Our firm considers offering a discounted rate if the firm receive a certain level of work from the client, the level of discount increases as volume of work to the firm gets higher. Discount offer should be discussed with the partner concerned.



Committed to Quality Standards



Contingency Fee

(Our Billing Code- 06COF)

Contingency fees are not allowed under the Indian law therefore all disbursements or third party expenses estimated should be paid in advance, while our Professional fees (estimated man hour) of at least fifty percent should be paid in advance and the balance fee should be discussed with the partner concerned. We do not recommend contingency fee for client.



PAYMENT MODE

Accountable advance, as agreed should be deposited with Brus Chambers prior to commencement of any work, either by Bankers Cheque in favour of "Brus Chambers" or by irrevocable telegraphic transfer to our bankers at "HSBC", "CITI BANK" or "HDFC Bank" unless advised differently from the main office.

BILLING RATES

We request you to prepare a summary/ briefing note of the matter/ case and forward the same to us to enable us to understand and analyse the complexity of the matter, as also the number of lawyers or paralegals that maybe required for the given file and accordingly we shall estimate the rate applicable and forward the same to you, but before doing so, we request you to forward to us the name of the parties and ask us to run a conflict check thereafter the concerned partner/ lawyer who will attend to your file will revert if we are free to act and represent you with the applicable billing rates.

CONTACT

Web: bruschambers.com
Email: contact@bruschambers.com
Tel: +91-22-22659969
+91-94-03064040

Main Office: Mumbai
Associate Offices: Port and Capital City in all States of India and New Delhi

MANAGING PARTNER

Name: Dr. Shrikant Pareshnath Hathi
Email: shrikant@bruschambers.com
Mobile: +91-9769946865

**Each client has a
dedicated partner**

