



BRUS
CHAMBERS
ADVOCATES & SOLICITORS

INDIA ■

SPECIALISED PRACTICE

ASSOCIATE OFFICES – INDIA
Port and Capital City in all States of India

BILLING RATES

Until March 31, 2019
Strictly for Private Circulation

SPECIALISED LAW FIRM BEST KNOWLEDGE

‘Genuine industry legal specialists are rare, but they can save time and money for clients.’

- Reena SenGupta, Financial Times

Brus Chambers professional fees are mainly computed on hourly basis, blended hourly rates, some are customised on case to case basis or on fixed fee, retainer etc depending on client requirement or on the matter. All disbursements and service tax where applicable are computed on actual unless the same is a package offer.

CATEGORY	PER HOUR
	USD
Senior Partner	126
Partner	117
Senior Associate	108
Associate	99
Para-Legal	54

ADD:

Disbursements computed on actual

Third party costs or disbursements wherever applicable would include travel and transport; photocopying; phones and faxes; experts and counsels; court and other departmental expenses; airfare, hotels and meals, video-conferencing; correspondent fees and expenses; court or institutional fees, stamping and registration; government, quasi-government or other fees; other actual expenses.

Billing Methods

Client has an option to select any one of the billing method before commencement of work.

Hourly Billing Rates

(Our Billing Code- 01HBR)

Hourly rates are defined by qualifications, experience of the partner or lawyer working in the file this also depends on complexity, urgency, budget and requirements in the matter. While computing the hourly rate of each partner or lawyer we have also considered the competitive market, efficiency of each lawyer and the discount that could be made available to make the hourly rate reasonable. Each personnel's hourly rates are defined above.

Generally, the firm's time is billed at hourly rates which vary consistent with the experience of the various lawyers and staff who work on the case. The practice is also to employ non-lawyers within the firm (e.g. paralegals) wherever possible to assist the lawyers in the matter. Unless other arrangements are made in advance, the client is invoiced on a regular basis for the time spent by the firm on a client's matter and for costs and expenses incurred on behalf of the client.

Hourly rate are often used where the scope or type of service to be provided is not routine or evolve over time or will be determined by factors outside the control of the client (e.g., an opposing litigant, a corporate acquisition or a similar type of custom engagement). When entering into an hourly fee arrangement, the client is encouraged to seek estimates for the work. Litigation budgets often form a part of the communication process. While the ongoing detailed reporting sometimes itself increases the level work, with email and fax deliveries, short and informal updates become a more effective tool to solidify and bolster the attorney client relationship.

truly specialised...

Brus Chambers is a specialised law firm and accepts work only within their specialised practice areas



It is the firm's practice to notify client at the time the firm is engaged as to the number of lawyers including non-lawyers (paralegal) that will work in the file and should there be a requirement to increase the number of lawyers or non-lawyers the lead partner simply informs the client and if there is no such notification from the beginning then it is assumed that only the lead partner along with a paralegal will work in the given file.

All Disbursements incurred are computed on actual. Third party costs would include the following (where applicable): travel and transport; photocopying; phones and faxes; experts and counsels; airfare, hotels and meals, video-conferencing; correspondent fees and expenses; court or institutional fees' stamping and registration; government, quasi-government or other fees; court and other departmental; other actual expenses.

Each client has a dedicated partner (the lead partner) who will lead, co-ordinate and will be directly responsible to meet the client requirements effectively.

Our Billing rates are subject to a minimum fee of USD 999 + Disbursements on actual.

Timesheet is maintained concerning usage of hours/ man-hour computation, the total usage of time is reflected in our Bill of Cost when forwarded.

Blended Hourly Rates

(Our Billing Code- 02BHR)

Blended hourly rates are usually based on the average rate of two or more lawyers (non-lawyer including paralegals rates are not blended with lawyers rates) who will work on a file. All time is billed at this blended hourly rate, regardless of which lawyer is doing the work. In our blended billing rates each client has a dedicated partner (the lead partner) who will lead, co-ordinate and will be directly responsible to meet the client requirements effectively. This blended hourly rate for the given file is agreed with client at the time of the firm is being engaged.

It is the firm's practice to notify client at the time the firm is engaged as to the number of lawyers including non-lawyers (paralegal) that will work in the file and should there be a requirement to increase the number of lawyers or non-lawyers the lead partner simply informs the client.

it's not who you know.

it's who you need to know.



Many clients are opting for this method as this method for small-size to mid-size to large-size work is economical and easy to compute and understand.

All Disbursements incurred are computed on actual. Third party costs would include the following (where applicable): travel and transport; photocopying; phones and faxes; experts and counsels; airfare, hotels and meals, video-conferencing; correspondent fees and expenses; court or institutional fees' stamping and registration; government, quasi-government or other fees; other actual expenses.

Each client has a dedicated partner (the lead partner) who will lead, co-ordinate and will be directly responsible to meet the client requirements effectively.

Our Billing rates are subject to a minimum fee of USD 999 + Disbursements on actual.

Timesheet is maintained concerning usage of blended billing hours, the total usage of time is reflected in our Bill of Cost when forwarded.

Fixed fee for various stages of work

(Our Billing Code- 03FVS)

Fixed fees are fees that client agrees to pay a decided definite amount for a particular work unto certain stage as assigned to law firm, By defining the set fee client are aware of the cost upfront, this method helps client to budget their legal expenses. We estimate the fees and expenses unto certain stage and set the professional fee unto that stage and once that stage is about to be completed we estimate the next stage. All third party expenses are on actual but is estimated for convenience of client and added to the fixed fee, if it is apprehended that the third party expenses is likely to escalate or de-escalate then client are informed accordingly.

Certain types of matters under fixed fee arrangements include

- a. ship arrest,
 - b. company incorporation,
 - c. acquisition,
 - d. simple contract drafting,
 - e. trademark filing,
 - f. or similar types of work.
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Indian law firm with an International Perspective



Ship arrest lump sum fee

(Our Billing Code- 04\$AL)

Under admiralty jurisdiction an order of arrest of a ship can be obtained from a court having admiralty jurisdiction. Our billing rates until filing of the admiralty suit and making an application to the Admiralty trial court for arrest and completing the arrest procedure is fixed at USD 999 while all disbursements are computed on actual.

This lump sum fee of USD 999 is a fee that client agrees to pay and is a decided definite amount for this particular work unto arrest stage indicated herein, by defining the set fee client are aware of the cost upfront, this method helps client to budget their legal expenses. We also estimate the expense that is likely to be incurred unto arrest.

In many cases after order of ship arrest is passed by the court, out of court settlement are arrived between parties but sometime parties do not arrive at an consensus for out of court settlement, litigation continues between parties. Our fees and expenses after ship arrest are then computed on hourly basis on a flat hourly rate of USD 99 per hour while all disbursements are computed on actual. Only the lead partner man-hour is computed although other lawyers, associates and paralegals may be working on the file.

All third party expenses are on actual but is estimated for convenience of client and added to the fixed fee, if it is apprehended that the third party expenses is likely to escalate or de-escalate then client are informed accordingly.

Flexible billing rates...



Annual Retainer with Discounted blended hourly rates

(Our Billing Code- 05ARD)

The firm is retained by client for twelve months, the retainer fees is a set fee payable by client for being retained, our firm annual retainer fee is set at USD 6000 and during this period the blended hourly rates as defined above will apply at 35 per cent of the applicable rates and this rate will apply unto 150 man hour whether used or unused by client, and on completion of 150 man hour thereafter our standard blended hourly rates will apply.

It is the firms practice to notify client at the time the firm is engaged as to the number of lawyers including non-lawyers (paralegal) that will work in the file and should there be a requirement to increase the number of lawyers or non-lawyers the lead partner simply informs the client.

All Disbursements incurred are computed on actual. Third party costs would include the following (where applicable): travel and transport; photocopying; phones and faxes; experts and counsels; airfare, hotels and meals, video-conferencing; correspondent fees and expenses; court or institutional fees' stamping and registration; government, quasi-government or other fees; other actual expenses.

Timesheet is maintained concerning usage of blended billing hours, the total usage of time is reflected in our Bill of Cost when forwarded.

Discounted Billing rates

(Our Billing Code- 06DBR)

Our firm considers offering a discounted rate if the firm receive a certain level of work from the client, the level of discount increases as volume of work to the firm gets higher. Discount offer is discussed with the partner concerned.

Committed to Quality Standards



Contingency Fee

(Our Billing Code- 07COF)

Contingency fees are not allowed under the Indian law therefore all disbursements or third party expenses estimated should be paid in advance, while our Professional fees (estimated man hour) of at least fifty percent should be paid in advance and the balance fee should be discussed with the partner concerned. We do not recommend contingency fee for client as our partner's rates are twenty percent more than regular rates.

PAYMENT MODE

Accountable advance, as agreed should be deposited with Brus Chambers prior to commencement of any work, either by Bankers Cheque in favour of "Brus Chambers" or by irrevocable telegraphic transfer to our bankers at "HSBC", "CITI BANK" , "DBS Bank Ltd" or "HDFC Bank" unless advised differently from the main office.

CONTACT

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**Each client has a
dedicated partner**

